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Licensed As:
Mechanical Contractors
Electrical Contractors
General Contractors
Plumbing Contractors

Licensed in:
State of Tennessee
State of Mississippi
State of Arkansas

Specializing In:

Building Automation
Systems by Invensys IBS

Preventative Maintenance
Agreements

Mechanical Systems

Electrical Systems

Energy Audits

Energy Management
Systems

Utility Rate Monitoring

Lighting Controls

FOR IMMEDIATE RELEASE

CS3 Press Release

Date: September 7, 2001

Subject: Shelby County selects CS3, Inc. a multi-million dollar
Performance Contract

Announcement:

CS3, Inc. is proud to announce it has been selected by the Shelby County Government to begin work on the first phase of a 10 year, multi-million dollar Performance Contract. The Performance Contract guarantees the County will save more than the project cost over the life of the contract. The savings result from reductions in: energy cost; purchasing; overtime labor; and other stipulated savings.

Mayor Rout and the Shelby County Commission worked diligently for almost two years to accomplish this agreement. Their goal was to improve the aging infrastructure of the County's facilities while reducing operational costs, thereby confining the total cost to the present budget amounts. For example, CS3, Inc. will be installing the latest technologies in efficient lighting to replace antiquated lighting that is responsible for consuming the largest portion of energy in a building. This will lower the utility cost for the building more than the cost of installing the new lighting. Other equipment is as much as 60 years old and in need of repair or replacement.

CS3, Inc. is a leader in providing technologies for Energy Conservation Measures that allow building owners to control energy consumption while enhancing comfort for the building inhabitants. The technologies span many areas including: HVAC; Mechanical; Performance Contracting; Lighting Optimization; Building Automation System Integration; and Internet based monitoring and control of Buildings. In some cases CS3, Inc. can make technology improvements, reducing operating and overhead costs, with a guaranteed one to two year payback, or ROI.

CS3, Inc.'s customer list includes: City, county, & state governments; educational institutions; large corporations; hospitals; commercial & industrial facilities.

CS3, Inc. is a 16-year-old Memphis based company and is an Independent Field Office for Invensys, plc. Invensys, a \$12 billion company with headquarters in the United Kingdom.

All inquiries for additional information should be directed to CS3, Inc.'s corporate office:

CS3, Inc.
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